We hit "glass ceiling(s)" years ago! Blackhats are winning unless we change!

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Clarifications

- "Glass ceiling(s)" (in this talk): Invisible difficult barriers some stakeholders put in place that prevent others from progressing

- Controversial! Don't like it? – that's ok!

  - *Disclaimer: Much of this is a high-level discussion of the speaker's personal views, not a technical presentation with immediate "take-home" tools*

Presentation Outline

- Problem: Cyber security & privacy progress is too slow
- Case study: ObjectSecurity OpenPMF
- Who's "fault" is it?
- What "solutions" do we have?

Dr. Ulrich Lang
CEO & Co-founder, ObjectSecurity
InfoSec PhD (Cambridge), & Master's (RHUL London)
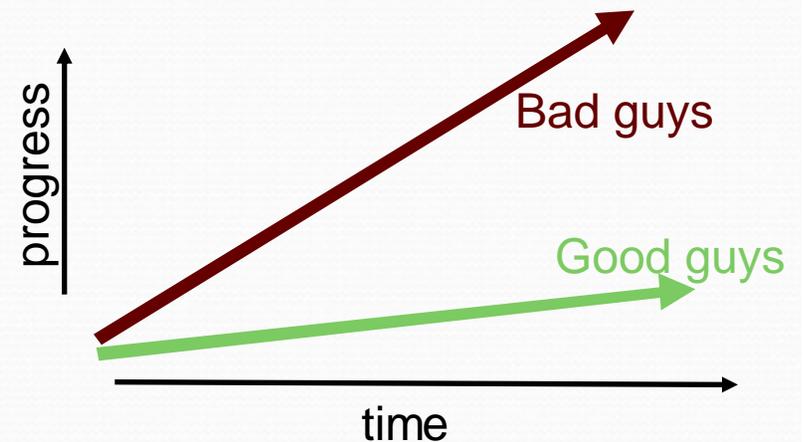CSA SV chapter board member, blogger, 5 patents,
>150 publications/presentations, book author, expert witness, …

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Problem

Cyber security & privacy progress is too slow
to keep up with the attackers

Let's define the problem

- cyber security ecosystem is progressing too slowly

- few game-changers find adoption:
  - e.g. ABAC?, micro kernels?, privacy avatars? "good guys": severe constraints (economic and otherwise)

- "bad guys": better working ecosystem, and smaller problem to solve)

- how to break through the vicious cycle?

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A cynic's guide to cyber security selling (excerpt)

Buy my cyber security product!

Don't understand problem and solution.
No risk & mitigation metrics

Doesn't help us grow/sell. Prove it reduces risks!

I don't understand either.
No metrics

Vendor

Can only buy <u>conventional (legacy)</u> "best practices".
To save my a** if something goes wrong.
No <u>innovation</u> please!

Buyer

No innovation,
because investors don't invest in it, because buyers don't buy it.

OK as long as I don't get fired.
CISO = "Career is Suddenly Over" ☹

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"Market failure" defined

- <u>definition</u>:
  - inefficient allocation of goods/services
  - based on pure self-interest
  - can be improved from a societal point of view
- <u>causes</u>:
  - time-inconsistent preferences, information asymmetries, non-competitive markets (market power), principal–agent problems, externalities, or public goods
- <u>Interventions</u>:
  - self-regulatory organizations, governments or supra-national institutions

(roughly based on wikipedia definition)

Market failure: cyber security

- <u>Intractable</u>: can't quantify the problem or the solution
  - problems: attack vectors? risk/impact metrics?
  - solutions: reliable success metrics?
- <u>Incomprehensible</u>:
  - problems: do buyers understand? Do they want to know?
  - solutions: Can vendors make buyers understand the solutions? Do vendors know 100%?
- <u>Information asymmetry</u> seller-buyer

Market failure: cyber security

- Hard-to-quantify value: "negative sell", unclear effectiveness

- Lack of accountability: product disclaimers etc.

- Externalities: Buyer often not the affected stakeholder

- Fewgood damage metrics:
    - e.g. cost of data breach from Verizon and Ponemon
    - Do you still shop at Target, Home Depot etc.?

- Security trade-off: Security often slows down systems, decreases usability, etc.

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Market failure: cyber security

- <u>Attacker-defender asymmetry</u>: Attacker only needs to win once, defender every time

- <u>Doomsday narrative & industry direction</u>:
  - Former Plan B (detection/remediation of sh** already going down) now often Plan A (i.e. first line of defense) ☹
    - "Prevention doesn't work", "remediation is the new prevention", "continuous monitoring is the best defense", "response and recovery"…
  - Compliance instead of security: paper-shuffling with % cooked up

Stopping here, but there is more…

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Attackers

- Profit-driven cyber criminals

- Nation-states

- Malicious or accidental insiders

- Hacktivists

- …

Who's "fault" is it?

Which stakeholders do what, and what is the effect?

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the user's fault?

- often the damaged stakeholder
- often not the buyer
- will usually not "vote with their feet"
  - can't determine security quality, security need, vendor lock-in

The buyer's fault?

- **often don't care**
  - because unclear ROI, benefits, metrics, no interest/time
- **often do minimum required to meet compliance**
  - because of (perceived) unclear ROI
- **often cannot adopt innovative security due to constraints**
  - technical, financial, organizational, operational, cultural, educational, risk appetite (ironically!), personal risk

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The vendor's fault?

- cannot commercialize disruptive cybersecurity -> won't sell
- <u>incumbent security vendors/primes/integrators</u> can reduce/defer their own cost and risk by blocking innovation
- changing buyer mindset to embrace something new takes a long time (sometimes 10-30 years)
- <u>hi-tech entrepreneurs</u> usually don't care much about security unless it's needed to make the business run
  - business failure risk much higher than security failure risk
  - time-to-market, cost savings, user experience etc. all count more
  - if users don't care/know, why invest in security?

The investor's fault?

- business of making money, not to change/improve the world
  - If dogsh** sells now, invest in dogsh** ☺
- won't invest in true security innovation because it won't sell quickly:
  - educating market is expensive, time-consuming, risky, against "herd"
- to minimize risks:
  - only invest in minor, incremental improvement to reduce risk and time-to-exit ("timing is everything")
  - only invest in "tried & tested" teams and technologies

The academic researcher's fault?

- In theory: fundamental cybersecurity research to come up with new solutions (15-30 year timeframe to mainstream)
- In practice, most of the research won't change the world
  - Nobody can predict IT that far out
  - Irreconcilable: teaching vs. research
  - Often don't know anything about the real world
  - Most researchers' own goals more important (e.g. publishing)

The government's fault?

- Government intervention #1 measure to fix market failures
- Gov. used to take the lead in IT and cybersecurity innovation
  - Now "looking to industry", but limited funds, inefficiencies, earmarks, sequester, bureaucracy, …
- However: Our physical security (military, police etc.) is run by government for good reasons. Why is cybersecurity different?
- Mandate cyber security through <u>regulation</u> (e.g. HIPAA)
- Unfortunately often no "teeth":
  - take calculated risks; non-mandatory; self-regulation etc.

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The educator's fault?

- Should educate the public about security and privacy
  - Societal understanding would maybe create a market
  - Users would maybe "vote with their feet" if they understood risks and solutions
  - Should be taught in school and at university
- Reality (see "Users" earlier):
  - Most people don't care, don't understand, falsely trust the provider/vendor

Stopping here, but there is more…

So whose fault is it?

- Everyone's!
- In particular:
  - <u>Customers</u>: A "free market" (if it worked) is ultimately driven by customers.
  - <u>Government</u>: Intervene to adjust market failures, esp. externalities, antitrust etc.
  - <u>Vendors & Investors</u>: Stuck in the middle

Case Study: Cybersecurity innovation from the "trenches"

Theoretical discussion? Or are these problems real?

Or is the lack of progress the innovators' fault?

ObjectSecurity® OpenPMF™

Model-Driven Security Policy Automation

Founded July 2000…model-driven security invention since 2003…now it's 2015!!!

The Security Policy Automation Experts

information security specialists: innovative technologies + consulting, R&D

CUSTOMERS

ITS, ATC, Defense & Aerospace, Manufacturing, ICT, Smart Cities

QinetiQ	UK MoD
BAA	UK TSB	Artechhouse
Cyber Security KTN	Intel	ESG	SAP
Royal Bank of Scotland	Twinsoft/HP	BMVIT
European Commission	Deutsche Telekom
European Space Agency	Lufthansa Systems
Eurocontrol	Hornbach	UL VS

Promia (US Navy)
Agilent
US Naval Research Laboratory
Smartronix
RTI (US Navy+ Air Force)
IBM
CHI
FutureTek (Boeing)
General Electric

"Cool Vendor in Authentication and Application Security 2008"
(Gartner, also on Hype Cycles 2007 + 2008)
Gartner
"thorough and enlightening"
(QinetiQ, SOA best practice analysis for UK Ministry of Defence)
QinetiQ
"in-depth technical knowledge and industrial experience"
(U.S. Naval Research Lab)

"rapid one-to-one support, highly knowledgeable"
(Royal Bank of Scotland)
RBS
"well-known security experts"
(Object Management Group)
OMG
"significant experience in security management"
RTI

Glass ceiling - white hats are wasting time!!!

- 2000-2014 University R&D since 1997, startup since 2000…now 2015!
  - Industry "group-think" was blacklisting, compliance-based "security", monitoring/remediation as "Plan A"
    - Preventive white-listing, with end-point agents, and "doing policy right" not "group-think"
  - Market tanked at critical times:
    - Dot-com burst prevented high-growth at the beginning
    - Great recession just after brief high-visibility phase (e.g. 2008 Gartner "Cool Vendor")
  - Large vendors/integrators ignored/blocked this innovation
  - Customers often did not care (more concrete interest since about 2012)
  - "Staleness" (VC speak)

Glass ceiling - white hats are wasting time!!!

- 2014/2015: Strong IT investment market,
  - closing joint venture deal with partner Promia for TrustWand (incl. OpenPMF).
  - Investment for: Incremental improvement over current state, over a decade later…

University R&D since 1997, startup since 2000…now 2015!

2000 …Middleware Security

Implementing policies too difficult:
- Too many rules (whitelisting) in too many places
- Too many dynamic changes (agility)
- Policy support not expressive enough
- No assurance
- …

2002 ...OpenPMF v1 (ABAC)

```
policy /OS {
    /OS/alice invokes {create, open} on /OS/Bank: allow;
    /OS/alice speaksfor /OS/bob invokes withdraw on /Account:
{allow, log}, {deny,log};
    * in /OS/staff uses /OS/server: allow
};
```


Implementing policies too difficult:
- Still too many rules, now in one place
- Too many dynamic changes (agility)
- Policy support not expressive enough
- Little assurance
- …

2004 ...OpenPMF v2 (MDS)

Security Models

Other Information Sources

Semantic Gap

Specific Application

Web Server

Legacy Backend Data Server

Contractor Data Access

Firewall

Data Mining Machine

Customer Data Server AS/400

PDA Application

2007 started patenting, 2014 first patent granted, 2015 2nd patent.
Now 8 years after filing 15 years after founding.

OpenPMF

Model-Driven Security:

- ✓ cheaper
- ✓ more secure
- ✓ faster accreditation/compliance
- ✓ for agile, complex IT landscapes
- ✓ standards

Human-intuitive policies

Policy Automation

Compliance Automation

Runtime policy enforcement

Challenges are growing & converging!

- IT environment
  - agile, complex, interconnected "System of Systems"
- Policies
  - numerous, complex, meaningful/feature-rich (e.g. privacy), fine-grained, contextual/dynamic
- Status quo fails
  - blacklisting; anomaly/behavior/incident-based; manual policy implementation…
- Need better policy tools
  - meaningful, preventive (whitelisting), manageable, supports IT agility, information flow based, repeatable/traceable/verifiable

Business problem has existed for >15 years, but the IT industry today still acts as if it is a new/future problem

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Model-Driven Security

- **Information flow based SoS security (users & devices)**
  - IoT/M2M often has system description & well-defined M2M interactions

- **Access policies**
  - Whitelisting; meaningful access policies; support IT agility
  - Advanced access control approaches (ABAC, PBAC, RAdAC, ZBAC, PHABAC…)

- **Model-Driven Security (MDS)**
  - Tool supported process
  - Model "undistorted" security requirements models at a high level of abstraction,
  - Using other information sources (produced by other stakeholders, expressed in DSL),
  - Transform models into enforceable security rules with little/no human intervention;
  - Run-time decisioning enforcement, dynamic policy updates, policy incident monitoring.

University research since late 90's, our invention since ca. 2003…now it's 2015!

Model-Driven Security (MDS): Automatic generation of technical security rules for information flow enforcement
Use case: Access control, monitoring

Model-Driven Security Accreditation (MDSA): Automatic generation and update of supporting evidence for info. assurance accreditation (-> *requires MDS)*
Use Case: for Common Criteria

OpenPMF MDS

http://www.youtube.com/watch?v=Eiy19v-n-1s

MDSA

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OpenPMF™

OpenPMF is standards-based
(incl. Ecore/MOF, XMI, XACML, ABAC),
award-winning, and patented.

OpenPMF Components

- A model-driven policy authoring tool,
- A model-driven rule generation tool,
- An attribute-based authorization policy server,
- Policy decision/enforcement points,
- A model-driven compliance/accreditation evidence generation tool

The OpenPMF Solution is customizable for your particular business and IT landscape. We currently offer pre-developed integration and support for the following technologies:

XACML Authorization Management
Eclipse IDE & modeling framework
BPMN business processes: Intalio BPMS
SOA web app server: BEA Weblogic, Glassfish, Axis2/Tomcat
Data Distribution Service: RTI DDS
CORBA Components: Qedo CCM
CORBA MICO C++ CORBA
CORBA: JacORB Java CORBA
Message-oriented mdiddleware: XMLBlaster
Fraunhofer FOKUS AD4 CCM MDA toolchain
Firewalls: IIOP ObjectWall ('network PEP')
Promia Raven NIDS
Public Key Infrastructure (PKI): X.509
Privilege Management (PMI): OMG ATLAS
Directory Services: LDAP
Databases: Secerno (under dev.)
Databases: PostgreSQL (under dev.)

Other technologies: supported on demand

Advanced Access Control

- ## Attribute-Based Access Control (ABAC): Standardized since 2002 …. Now 2015! Adoption: low (?)

  - "attributes: subject, object, requested operations, environment conditions
  - policy, rules, or relationships: allowable operations for a given set of attributes." (NIST 800-162 draft)

- by 2020, 70% of all businesses will use ABAC as the dominant mechanism to protect critical assets, up from less than 5% today (Gartner)

- Example: OASIS XACML

- ## Proximity-Based Access Control (PBAC)

  - policies based on relative proximity/distance
  - between one or more proximity attributes associated with an accessor
  - and one or more proximity attribute associated with an accessed resource.
    (source: ObjectSecurity)

- Many PBAC dimensions: Geo-Location/Geospatial, Organizational, Operational, Temporal, Business Process, Security, Risk, Social Proximity, Information Proximity, …

- …

MDS & PBAC Example

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User Experience TrustWand

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User Experience Push-Button Automation

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Solutions

What "solutions" do we have?

Disclaimer: Not a simple take-home message

The buck stops with the user or buyer?

- inform/educate consumers about cyber-security
- <u>education</u> about security & privacy in schools & jobs to create customers who can discern good from bad
  - users could push buyers
  - buyers could push vendors
  - etc.
- If educated, could request security certifications as part of decision process
- Is this realistic???

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The buck stops with the government?

- <u>Education</u> about security & privacy in schools & jobs to create customers who can discern good from bad
- <u>Stick</u>: More regulation (very controversial – but: cf. seatbelts)
  - vendor liability, mandatory breach reporting, best practices regulations, accounting regulations that include security etc.
- <u>Carrot</u>: Financial stimulus into innovation
  - Fund <u>innovators R&D</u>: sometimes good, but hard to get & low ROI
  - Fund <u>adoption</u> of innovation: e.g. smart grid, HITECH: often inefficient.
  - Fund <u>academic research</u>: impact unclear, expensive/inefficient

The buck stops with incumbent vendors?

- would need to play a critical role in innovation adoption.
- unlikely. Will only do the minimum needed
  - to not lose incumbent vendor position against competitors
- few vendors own the lion share of the market
  - Customers support consolidation into few vendors
    - Not conducive to innovation
- could provide security certifications as a marketplace differentiator?

The buck stops with infosec innovators?

- Mostly done today (& ObjectSecurity 2000-2012)
  - bang head against the wall long enough and the "market failure" fails once in a while, i.e. a occasionally small/new/disruptive innovator may make it (die-hard attitude, sweat equity, frustration, patience)
- But:
  - very inefficient, most good ideas evaporate, few rewards for innovative entrepreneurs
  - disgruntles the most valuable stakeholder in the innovation pipeline
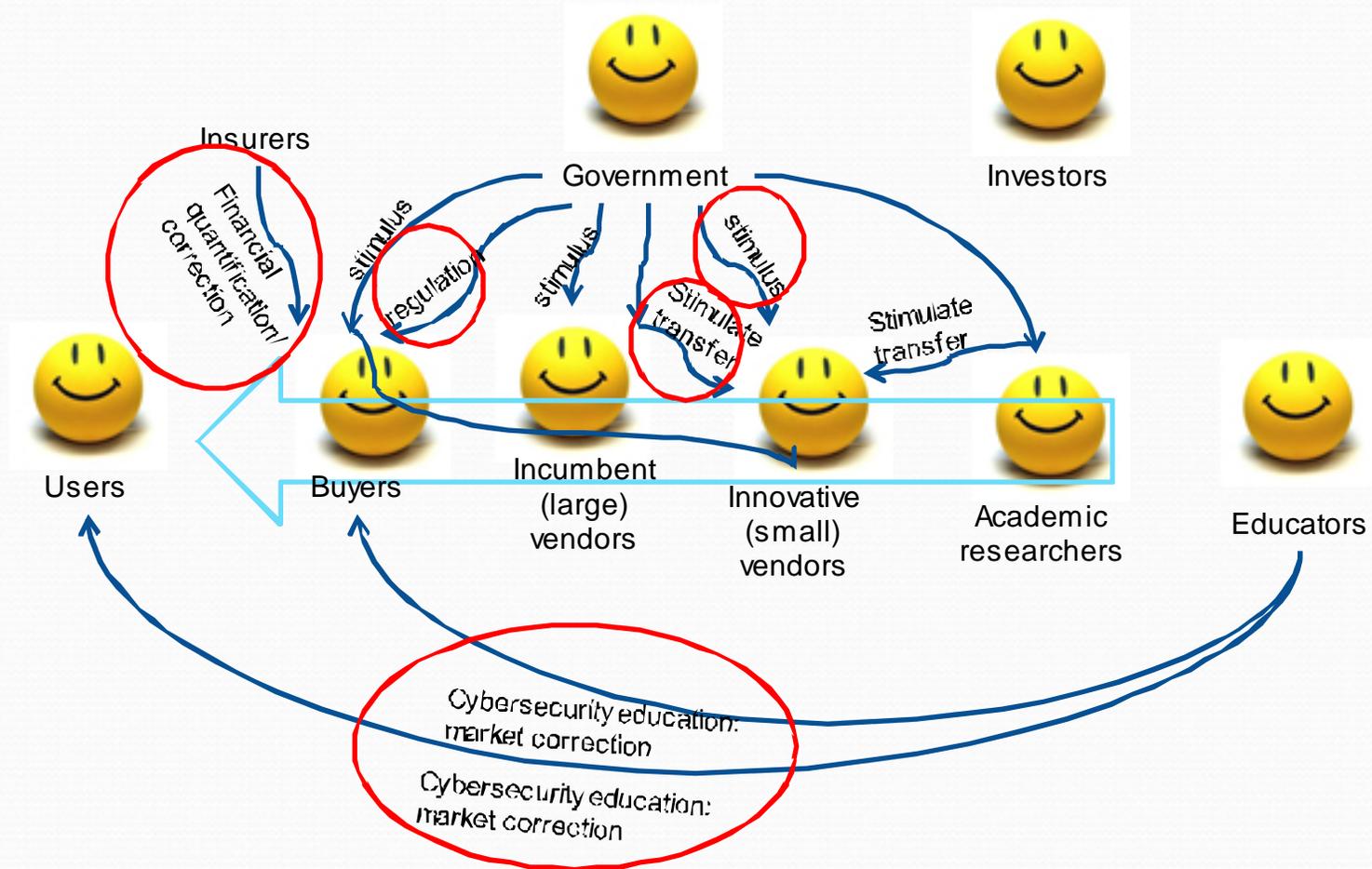
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The buck stops with insurances?

- Cyber insurance as a carrot/stick mechanism
- associate a cost (premium) with not doing security well?
  - may mean many security mechanisms are not "worth it"
  - many externalities (e.g. societal damage) are not accounted for
- associate a premium savings with the cost of doing security
  - turns security implementation from cost into a cost-saving
- they don't insure "stupid"

Or: Wait until it gets bad enough?

- Heard this almost 20 years ago – did not materialize yet
  - Much worse today than predicted back then…
- Maybe we are not that important after all?
  - Who stopped shopping at Target, Home Depot etc.?
- Wait until it's too late? Cyberwar? Massive losses etc.?

In conclusion – where to tune/fix?
(just some thoughts)

Insurers

Government

Investors

Financial quantification/ correction

stimulus

regulation

stimulus

Stimulate transfer

stimulus

Stimulate transfer

Users

Buyers

Incumbent (large) vendors

Innovative (small) vendors

Academic researchers

Educators

Cybersecurity education: market correction

Cybersecurity education: market correction

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Thank you

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